

## **EXPRESSION OF INTEREST (EOI) FOR PROVIDING ADVANCE LIFE SUPPORT AMBULANCE AND MEDICAL SERVICES AT VARIOUS LOCATIONS IN GUJARAT AND RAJASTHAN FOR 3 YEARS**

Cairn Oil and Gas, a vertical of Vedanta Limited is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalore Districts in the state of Rajasthan, pipeline extending till Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat.

Operator on behalf of its joint venture partners intends to enter into a contract with reputed service providers with demonstrated HSE performance for providing Advance Life Support Ambulance and Medical Services on rental basis to be stationed at various locations located in Rajasthan and Gujarat.

Scope of Work broadly includes:

- a. Providing Advance Life Support Ambulance including first-aid trained drivers.
- b. Providing Doctors and Paramedics at various locations.

### **Interested companies meeting following criteria should respond to this EOI:**

1. The respondent should have proven track record with minimum three (3) years' industrial experience in preceding five (5) years in providing advance life support ambulance, doctors and paramedic services.
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 0.60.

### **Bidders are requested to submit the following pre-qualification documents as a minimum:**

- ❖ Letter of interest clearly indicating the project reference and the location.
- ❖ Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Parent company, support agencies and other facilities and resources. Details of Key Members who shall be involved in this project including their experience levels.
- ❖ Details of completion of similar type of projects in the last five years under heading:
  - a) Brief scope of work
  - b) Value of work in INR
  - c) Contractual Duration
  - d) Actual completion of Project
  - e) Clients name
  - f) Contact details of the Client (Vedanta may approach the client directly for the feedback)
- ❖ Detail of ambulance owned by the Company relevant to execution of advertised contract.
- ❖ Detail of doctors & paramedics available along with their qualification and experience.
- ❖ HSE and Quality Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's

financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.

- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of publication of this EOI.

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